

MAX Partnering® Software

Delivering Visibility, Accountability and Control



ASIL, Inc.



MAX Partnering® software is based on innovation and best practices designed to help institutions deal with every day tasks in a most efficient way.

The software enables companies to accelerate change efforts through increased visibility, accountability and control. The software delivers a structured approach to accomplish:

- Driving business transformations
- Implementing corporate performance systems
- Selection of partners and suppliers
- Score carding for people, providers, or processes

The heart of the MAX Partnering® Software is methodology called Driving Complex Change® (DCC). This methodology enables the user to assess their readiness for change with actionable criteria and heat maps.

Competitive Advantage

Visibility, Accountability and Control: In every dynamic business there is a need to move quickly and efficiently through the change process in order to be early to market to meet customer requirements. MAX Partnering® provides:

- Visibility into all change projects and key deliverables through integrated project management.
- Accountability is established for every action item with real-time updating and auto e-mail reminders to create a closed loop process.
- Control is increased through clear accountability and improved real-time information visibility.

Ease Of Use: MAX Partnering® is designed for use by all levels of computer expertise. Whether you're an experienced professional or just beginning, you will find that MAX Partnering® is intuitive to navigate.

Unique In The Industry: MAX Partnering® provides assessment next steps directly to you instead of hiring expensive consultants. MAX Partnering® has integrated over 15 tools for your use, where the alternative is to utilize standalone tools and then compile the information as a snapshot.

Web Enabled: MAX Partnering® does not come on a CD. You are able to access your own personal version via the Internet. You are not locked down to using only one PC. You can access it from virtually anywhere using your favorite web browser.

Benefits

Software as a Service (SaaS) subscription model means that no start-up IT support is required for using the MAX Partnering® software.

Self assess the current state of change readiness, partnering or performance. Heat maps highlight areas of potential obstacles to your change efforts.

Tool integration eliminates duplicate data entry errors, thereby increasing efficiency.

User access is customizable to limit each individual users access capability.

Accountability through the e-mail delivery of action items with reminders when coming due and overdue. Updates are completed through the web real time.

Customizable reporting is available real time to focus management's sense of urgency.

Heat maps highlight areas of potential obstacles to your change efforts.

Scorecard management is customizable to fit measurement requirements, audits can be scheduled in advance.

Partner selection is done through the web in a standardized fashion eliminating the requirement for deciphering each Partners data format.

Mapping processes, interdependencies and key performance indicators provides a documented overview of the business.

Industry terminology is standardized to improve communication effectiveness.

Software Features

Readiness Self Assessment: Complete a readiness self assessment to determine your change preparedness and then receive a unique set of observations, recommendations and actions to improve your current state. The assessments are based on the award winning Driving Complex Change ® methodology.

Envision the Future: Establish project/organization vision, mission, values, strategies, goals and Key Performance Indicators. Provides clarity to effectively align resources.

Stakeholder Assessment: Identify key stakeholders, assess their support level and assign action items move them to the desired support level.

Strengths/Weaknesses/Opportunities/Threats (SWOT) Analysis: Proactively determine the Strengths, Weaknesses, Opportunities and Threats for a project or organization. Assign action items to address gaps and leverage opportunities.

Risk Assessment: Determine the risk level associated with identified weaknesses, opportunities and threats and determine what actions should be taken to minimize the risk present.

Communication Planning: Map out the key communications that need to be delivered. Defines ownership, due dates, communication method, frequency, audience and expected outcome.

Core Competency Review: Identify the current and future core competencies of the organization or project, determining whether investment, disinvestment or no action is required.

Integrated Project Management: Manage all of the action items across all of the tools in one location. The interface enables point & click access to all tools and current status.

Software Features (cont)

Scorecarding: Ability to measure performance of individuals, organizations or partners in order to drive continuous improvement.

Relationship Assessment: Schedule and perform assessments to ensure that business is being conducted as required. Results feed into the Corrective Action Resolution tool.

Corrective Action Resolution: Assign corrective actions as required and track to closure. Automated corrective action generation is available from the Scorecard Tool.

Process Flowcharting: Capture all key processes, linkages and key performance indicators.

Provider Selection Management: Determine selection criteria requirements and weighting throughout the selection process. Interface with potential providers through the web eliminating the tonnage of paperwork typically associated with this activity. Web response requirement enables a standardized response format.

Business Intelligence Console: A centralized configurable reporting tool that provides customized reporting across the entire MAX Partnering ® platform.

Knowledge Pro: Provides important information for the project team to mitigate many concerns or risks inherent in the project design. This includes: Key Success Factors, Common Pitfalls of Change, Helpful Hints, and a Standardized Glossary of Terms.

Support & Training

Should you encounter any problem with MAX Partnering ®, you can call our expert Support personnel and together we will resolve the problem.

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